



OFFRE D'EMPLOI

N° 03RH-SAT-01/2021

Société Africaine de Transport du Congo
Secteur d'activités : transport terrestre et transit
Vacant Position : PRICING ANALYST (H/F)

Job description :

Key Skills

Pricing Analyst, Negotiation, Pricing Data, Analysis, Data Analysis, Analysis, Accounts & Finance, Financial Analysis, Financial Planning

Essential Duties and Responsibilities :

- Identify market opportunities, performing business and competitive analyses, and develop pricing strategies and tactics to pursue identified opportunities
- Maintaining well documented records supporting pricing used in the development of proposals.
- Developing ways to reduce costs.
- Responding to rate and budget questions
- Make calls for tenders
- Processing of requests for offers
- Establish offers and quotes
- Develop services (customs clearance of goods, transit activity, import procedure, etc.)
- Evaluate the best offers on the market
- Files monitoring
- Follow-up of invoices according to Purchase Orders
- Analyze pricing data and provides analysis reports and create deal models to set appropriate pricing on deals and advise sales on financial terms and conditions and negotiation strategies
- Comply with new and existing policies, procedures, and methodologies.
- Perform other duties as assigned.

Have a perfect knowledge of the transport sector, Transit and Shipping.

Education and Experience :

- Bachelor's degree (BAC+3) or more
- 3 to 5 years of current work experience pricing analysis.

Skills and Requirements :

- Strong Understanding of Import/Export regulations, documents and procedures.
- Knowledge of the transport sector, transport, transit, and Shipping.
- Excellent verbal and written communication skills, Bilingual (French-English).
- Advanced Microsoft Excel skills required.
- Proficient in Word, Power Point, Outlook ..).
- Ability to analyse complicated data sets from multiple sources;
- Clearly communicate and explain analysis and support recommendations for pricing strategy;
- Ability to track and monitor data that changes frequently;
- Ability to work under pressure, meet set deadlines, establish priorities and multi-task in an organized manner.
- Ability to work well independently and as part of a team.
- A solid understanding of financial statistics and accounting principles



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Date : 12/10/2021

Start Date : Immediately hiring

Type of contract : CDI

Collective agreement applicable : Auxiliaries of Transport and Assimilated

You Can send your application via email : service.rh@sat-congo.com

Or visit our company website and fill out the application form : <https://www.sat-congo.com/en/rh.html>